

Handling Questions In The Line of Fire

Tough questions hit us in client meetings, shareholder events, job interviews and many other business situations. How we handle these has a major impact on our business, our career, and our livelihood.

Powerful techniques can be learned and applied by business leaders to ensure tough questions, when they are under fire, are not only handled effectively, but turned into winning opportunities.

Some Key Questions

- Why do we mistrust politicians? Are there any great role models?
- What part does credibility play in all this?
- How can we turn such issues into opportunities?

What EPS Comms Limited Can Offer You

Handling Tough Questions In The Line of Fire is a 1-or 2-day workshop that develops your credibility, and skills to manage difficult questions.

High ratio of trainers to delegates guarantees intensive focus on you. We de-mystify the techniques used by respected authorities .

It is an excellent follow-on to our **Extreme Presentation Skills** course.

Course Objectives

- ✓ Understand how successful leaders manage tough questions
- ✓ Learn effective methods to avoid the pitfalls
- ✓ Practise techniques to turn tough questions into opportunities
- ✓ Apply these skills immediately



EPS Comms Limited's No Quibble Guarantee

We are so confident in our methods that we provide a cast iron guarantee. After the course, if you are not satisfied you don't pay.

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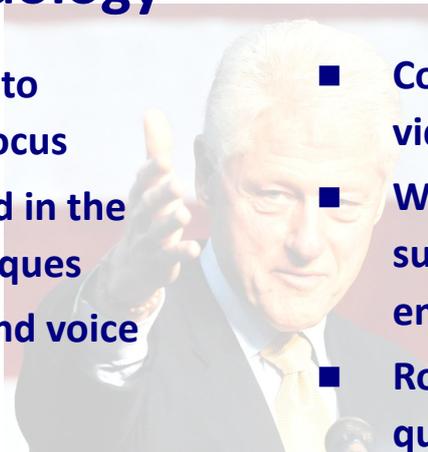
Intensive 1 or 2-Day Workshops

You will be stretched and challenged to handle tough questions effectively, to project credibility and to learn how to maximise opportunities.

A 1-Day workshop for practitioners of **Extreme Presentation Skills**, which builds powerful techniques onto your existing voice, body language and rhetoric skills. Otherwise a 2-Day workshop is recommended. This teaches you fundamental elements of credibility. Coaching in confident delivery, powerful rhetoric, and tight structure. Plus applying proven methodologies to handle tough questions. The confidential workshops provide a safe environment to apply the different techniques, and to role-play how to manage aggressive questions.

Intensive Methodology

- High ratio of trainers to candidates ensures focus
- Expert coaches skilled in the most effective techniques
- Professional actors and voice coaches
- Constructive feedback and video of your performances
- Watch and understand successful techniques, and emulate them
- Role-play for aggressive questioning



Meet Some Of Our Coaches



Andy Charles
Studied acting at the Central School of

Speech & Drama. He trained under Patsy Rodenburg, Head of Voice at the National Theatre, acknowledged worldwide as best in her field. Andy has performed in leading roles in the West End, on TV and internationally.



Sal Pinto
Managing Director of EPS Comms Limited, has a track

record of success in coaching CEOs of multi-£billion corporations. His in-depth study of great leaders gives insights which help candidates apply these same techniques for maximum effect.



Richard James
Studied at the Bristol Old Vic. An actor and award-

winning playwright whose plays are performed worldwide. He has performed with Julie Walters, Burt Reynolds and Kirsten Dunst, and others. An expert on voice, scripting and stagecraft.



Justin McCarthy
Experienced Executive Coach and an expert in learning and

development. After a successful career with Mars, he ran all the European Training for a leading US corporation. An expert in producing high credibility presentations that influence, persuade and inspire.